



# introducing...

## Charter Partners Fixed Price Agreement

a revolution in accounting that prices your work in advance

In business it's important to control what you can, plan for what you can't.

A Charter Partners FPA makes sound business sense. To get an agreement in place for your work call us today.

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*The Fixed Price Agreement is great. I benefit from unlimited enquiries and advice, and best of all I know what my bill is up front and don't have to worry that I'm going to be charged by the minute. I always get a quick response, and find them approachable and practical. Anthony is the best to work with.*

**David Strachan**  
Ray White, Gympie

Wouldn't it be good to know your accounting fees upfront, before the work is started?

At Charter Partners we value our clients trust and confidence and think you deserve to know in advance how much the job will cost and what it entails. That's why we've introduced our **Fixed Price Agreement (FPA)**.

The Charter Partners FPA is our way of giving you greater control, continuity and certainty in these uncertain times.

#### MORE CERTAINTY = LESS ANXIETY

Before any job begins we'll let you know precisely how much it will cost. No hidden surprises, no unexpected fees, and no catches.

You'll enjoy unlimited contact with our team, so you don't have to hesitate to call on us when you need to because you're worried the clock will be running. If you have a question, you can simply pick up the phone or send an email.

What business wouldn't benefit from...

- Easy and accurate budgeting
- Greater efficiency – if it takes us more time, we won't bill you.
- More focus and a better outcome
- Peace of mind knowing your fees up-front

#### HOW IT WORKS

Instead of waiting until your work is complete and then getting a bill, we establish a clear agreement at the outset that details the services to be provided, the price and the payment terms.

Of course you will need to sign-off on the written proposal. And if you have concerns with any aspect at that time, you've got the opportunity to discuss it with us before any work commences.

#### WHAT DOES IT INCLUDE?

A Fixed Price Agreement can be set up for any work with an estimated value of more than \$500 and applies to your annual taxation, accounting and compliance work, one-off projects or annual and ongoing fees for any monthly or quarterly work. It includes:

- Summary of the project
- Objectives you want to achieve
- Milestones and key metrics
- The value you will realise
- Timing
- Pricing and options
- Terms and conditions
- Your acceptance

All services covered will be set out under the "Pricing and Options" section of your agreement.

#### Fixed Price Agreements > Accounting + Advice + Assurance

- Accounting & Taxation
- Business Performance Services
- Business Optimiser
- Business Partner Program
- Business Mentoring
- Company Secretarial
- Succession Planning
- Superannuation, Retirement & Estate Planning
- Taxation Planning